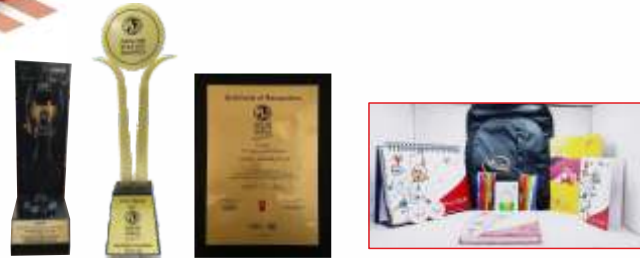


Do More
&
Earn More



Vision for Health



LET'S ACHIEVE AND CELEBRATE OUR SUCCESS !!!

April 1, 2023
All Business Associates of **Voizmed Pharma Pvt.Ltd.**
"Annual Reward Schemes 2023-24"

Dear Associates,

"Change is inevitable; progress is optional": Anthony Robins. At the outset, we wish you all good health, happiness and success in 2023!! The year 23-24 is going to be the year of Change. It's a universal truth that change is the only constant in life. Those who adopt change quickly will become successful, however those who drive the change will always be in the leadership position.

In today's fast pace era, to stay ahead of competition, we need to drive the change at all levels. Be it Adapting the different and faster ways of Business generation at every level and at various related fields or in accomplishing higher productivity, you need to be the "Driver of this change" in your own territories. Handsome rewards await those who work at it diligently and drive the Change successfully. Mentioned below are the details of Annual reward schemes 2023-24

SALES SLAB WISE DETAIL	PROPOSED INCENTIVE	EXCLUSIONS	CRITERIA
Slab 1 Sales=20 Lakhs And above	Thailand (2 Pax, 3 Nights) including Sight Seeing	Local Travel & Flight Ex Delhi	Zero Outstanding
Slab 2 Sales above 15.1-19.99 Lakhs	Kerala/Kathmandu (2 Pax, 3 Nights) including Sight Seeing	Local Travel & Flight Ex Delhi	Zero Outstanding
Slab 3 Sales above 12-15 Lakhs	Flat 6% From Rs 1 Sale	@Minus GST And Freight	Zero Outstanding till Second last Bill
Slab 4 Sales above 9-11.99 Lakhs	Flat 7% Discount	@Minus GST And Freight	Zero Outstanding till Second last Bill
Slab 5 Sales above 6-8.99 Lakhs in 12 Months	Flat 5% Discount	@Minus GST And Freight	Zero Outstanding till Second last Bill
Slab 6 Sales above 3-5.99 Lakhs in 12 Months	Flat 3% Discount	@Minus GST And Freight	Zero Outstanding till Second last Bill
Slab 7 Sales at 3 Lakhs in 12 Months	Amazon Coupon @3000 INR	@Minus GST And Freight	Zero Outstanding till Second last Bill
Slab 8 Sales above 0-2.99 Lakhs in 12 Months	No Incentive (Breakeven Slab below 3 Lakhs)	Zero Incentive	

Note: Examples For Calculation is given in next Table, (L) stands for Lakhs

EXAMPLE: SALES ACHIEVEMENT WISE FOR EACH SLAB	SALES ELIGIBLE FOR INCENTIVE	DISCOUNT%	AMOUNT
Slab 8-Sales Ach till 2.99 Lakhs	Below 3 Lakhs	-NIL-	-NIL-
Slab 7-Sales Ach 3 Lakhs	Amazon Coupon @3000	-NIL-	Coupon @3000
Slab 6-Sales Ach 6L	Ach 2.99L=0,Ach 3L-Coupon Ach-6L-3L=3L*3%	Amazon Coupon @3000+3% of IIND 3L=9000/-	Mobile Handset of MRP till 12000/-/CD/STOCKS
Slab 5-Sales Ach 9L	Ach-9-6=3L Ach 6L-3L=3L Ach 3L-Coupon	Amazon Coupon @3000+3%*3L=5%*3L	LED 43"/ Stocks/CD=27,000/-
Slab 4-Sales Ach 12L	Ach12-9=3L Ach 9L-6L=3L, Ach 6L-3L=3L	Amazon Coupon @3000+3%*3L+5%*3L+7%*3L	Laptop/ Stocks= 48,000/-
Slab 3-Sales Ach 15L	Ach-15L From Rs.1 Sales	15L*6%	Kinetic Activa/Stocks=90,000/-

REG. CORP OFF : Plot No. 363, 2nd Floor, Industrial Area, Phase II, Panchkula, Haryana -134 113
Phone No. 707234092, 8570052000, Email: voizmedpharma@gmail.com, Website www.voizmed.com

LEADERSHIP AWARD

SUPER BONANZA FOR
SALES ACHIEVEMENT OF
30 LACS

A GOLD COIN & TRIP TO BALI FOR (2 PAX, 4 NIGHTS) INCLUDING SIGHT SEEING

Terms and Conditions:

- A. Sales for incentive will be considered for Net sales excluding GST and Freight and Insurance.
- B. Incentives will only be given in Discounts which cannot be redeemed as cash incentive. Associate can order for stocks of that value.
- C. Loss of sales due to non availability of any specific product shall not be considered. No Pending orders will be considered for this incentive.
- D. Sales made on special rates or bulk special rates will also be excluded from incentive calculations.
- E. Growth of 15% over last year base is mandatory for incentive earning (Sales achievement in 2022-23).
- F. This circular is effective w.e.f. 1st April 2023-31st March 2024.
- G. Management decision will be final for all Incentive Claims.

Yours Sincerely



Neeraj Giri
(Managing Director)